

## HIMA HEALTH REQUEST FOR GRANT PROPOSAL CLINNEXT OPD PRODUCT LICENSING

The following document includes the 2010 “Enhancing Healthcare through Technology HIMA HEALTH Grant” application. HIMA Health will fund the licenses for Clinnext OPD Ambulatory Rural Health Care Solution.

HIMA Health is a leading American Medical Provider of affordable healthcare with a strong commitment to curing and treating health conditions affecting patients around the world, partnering with Sabiamed Corp, a healthcare software solutions provider. This joint venture has two overarching goals: increase quality of healthcare services and, eliminate health disparities through the use of health information technology to improve services and reach out to many different communities, making a difference in the lives of people from diverse backgrounds. The purpose of this grant is to focus on populations that are medically underserved including ethnic minority and rural populations.

This document is designed to be as comprehensive as possible, so that the applicant’s diverse needs and situations can be accommodated. *Please read and complete the entire Grant Application document.*

**Link to HIMA HEALTH Web Page:**

<http://www.himahealth.com>

**Link to SABIAMED Web Page:**

<http://www.sabiamed.com>

### **Product Licensing Grant**

Awarded ambulatory clinics will receive **Clinnext OPD** Ambulatory Rural Health **Solution** licenses for their facilities, which will include the following modules: **Clinical Documentation, EHR, CPOE and Self-Registration Kiosk**. Awarded sites will receive licenses for a maximum of three (3) facilities.

### **Important Dates to Remember:**

May 17, 2010	Submission Deadline
May 24, 2010	Grant Documents Review
May 31, 2010	Award Announcement
Jun 07, 2010	New Grant Award Orientation Web Meeting

## SPECIFIC APPLICATION REQUIREMENTS

*To be completed by the applicant.*

### 1. Needs Assessment

Applicants must specify the healthcare needs that the project addresses and also indicate how these needs were identified, along with relevant data that substantiate these needs. Applicants should also identify the target population most affected. As the focal point of the project, the healthcare needs should serve as the basis for the project development.

### 2. Organization Description

Describe in detail your organization. Is it privately owned or not? How it is funded / subsidized? Does your organization have the resources required to obtain the hardware/software necessary to run the licensed product (Grant)? Also describe the type of services provided to the community. Indicate the number of facilities that your organization would include under this Grant.

### 3. Target Population

Describe the target population that would benefit from the improved services offered by your organization / facility.

### 4. Project Description

- Delivery of ClinNext OPD Licenses;

HIMA HEALTH, through its relationship with SABIAMED, will deliver and install the ClinNext licensed applications to the awarded facility. The awarded facility is responsible for the acquisition of the hardware and additional software required for the implementation of the licensed applications (Grant).

- Technology requirements and costs associated with the proposed project, in addition to selected vendor tools;

Applicant is responsible for the implementation costs and maintenance fee for the licensed applications, as well as acquiring the hardware and additional software recommended/required. Training is included as part of the implementation, and will be provided to the primary users at the identified site, as well as one week post-production user support.

- Measures to evaluate the effectiveness of the project;

**Capacity to Implement**

Applicants must clearly demonstrate their capacity to implement the product(s) contemplated in this grant, to acquire the hardware and additional software required by the ClinNext applications, and to continue with the ClinNext Support/Maintenance, including both Fees and technical capabilities of the Organization.. Relevant data to substantiate this capacity question should be provided and may include former projects of similar size and scope, current or previous partnerships that address like-goals and/or targets as well as descriptions of steps to be taken to ensure success if awarded and capabilities of technical staff.

**Implementation Timeline**

Applicants should demonstrate their ability to meet the Time frame estimated for the implementation of the ClinNext applications. This timeline may vary from 4 to 16 weeks, after installation of the applications, depending on the number of facilities to be implemented.

The following is an example of an acceptable Time Frame, for the purposes of the Grant.

<i>Event</i>	<i>Participants</i>	<i>Date</i>
<b><i>Award is earned</i></b> Assumption: Applicant has applied for and has been awarded the HIMA Health License Grant.		
<b><i>Pre-planning</i></b> <ul style="list-style-type: none"> <li>• Applicant has acquired required hardware / additional software according to vendor (Sabiamed) recommendations</li> <li>• Plan for software installation</li> <li>• Define high-level project plan</li> <li>• Identify key users</li> </ul>	Sabiamed personnel Applicant personnel	
<b><i>Implementation Project Assessment</i></b>		
<b><i>Preparing for implementation</i></b> <ul style="list-style-type: none"> <li>• Define detailed project plan</li> <li>• Identify project leaders (site-base coordinator)</li> <li>• Identify technical issues</li> <li>• Plan resolution</li> <li>• Install applications</li> <li>• Configure applications</li> <li>• Train primary/key users</li> </ul>	Sabiamed personnel Applicant personnel	
<b><i>Go-Live (Production)</i></b>		
<b><i>Date</i></b> <ul style="list-style-type: none"> <li>• Define go-live date</li> <li>• Coordinate personnel assigned during production (both Applicant and Sabiamed) with site-based coordinator</li> <li>• Train site-based technical coordinator for troubleshooting and</li> <li>• Certification of successful installation</li> </ul>	Applicant Site Coordinator Sabiamed Consultant	
<b><i>On-going support</i></b> <ul style="list-style-type: none"> <li>• One week post-production support</li> <li>• Phone and web support from Sabiamed Corp.</li> </ul>		

Please submit the following electronically to [himahealthgrant@sabiamed.com](mailto:himahealthgrant@sabiamed.com) or mail in directly to:

SABIAMED & HIMA Health Grant Opportunity

P.O. Box 6150  
Caguas, P.R. 00726

We look forward to hearing from you.

Thank You,  
SABIAMED, Inc.  
“The Next Vision in Healthcare”